

# Distributor Spotlight

## THOMPSON/SILVERADO BUILDING MATERIALS

Diversity has been instrumental in the success of the Thompson/Silverado brand - a culture founded on innovation and progressive ideology with consistent growth.

**T**hompson/Silverado Building Materials was founded by Ken Thompson in 1962 in what was then the rural Southern California town of Tustin. Always the visionary, it was only a matter of time until Ken's first seed would blossom into a tree of success standing tall amongst the building community. Thompsons and Silverado now proudly serves its customers out of ten locations throughout the Golden State, seven of which contain cutting edge Design Centers. Continually aiming to improve the customer experience, these showrooms were a natural progression which have proven to be immeasurable assets for enhanced distribution.

Diversification has been instrumental in the success of the Thompson/Silverado brand. A culture founded on innovation and progressive ideology has forced incessant growth. Year after year product offerings have expanded and in accordance, so has the square footage dedicated to displaying materials. Extensive is not a strong enough word to accurately depict the options found throughout the state of the art facilities under the Thompson/Silverado umbrella. Thousands of bricks,

mountains of stone, and miles of pavers call out to a broad demographic. Builders, contractors, architects, designers, and home owners count on the Thompson/Silverado name to supply their demand.

Success is rarely formed from an individual effort. It is the strong partnerships developed along the way that support prosperity. In 2004, Thompson Building Materials partnered with Belden Brick, a relationship which has yielded significant progress. Belden's quality manufacturing capabilities armed with a united architectural sales team has proven to be an undeniable force in the California market.

Every day efforts continue to be deployed enhancing the capacity to supply California's ever growing demand with the best products the industry has to offer. The teams at Thompson/Silverado feel privileged to represent the Belden line and look forward to taking the partnership to heightened levels for years to come. We have sold millions, but are striving for billions! The competition may view our goals as over ambitious, but that is what sets our teams apart, the desire to pursue greatness.

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### COLOR: WINEWOOD BLEND

*A Beautiful Color and Very Versatile!*

